



PPC

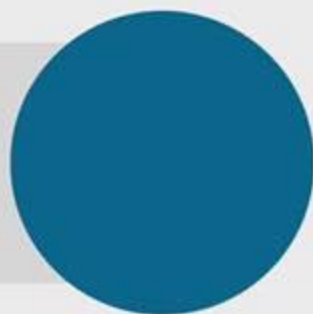
Notebook

للدكتورة: لينا القطاونة



المادة كاملة

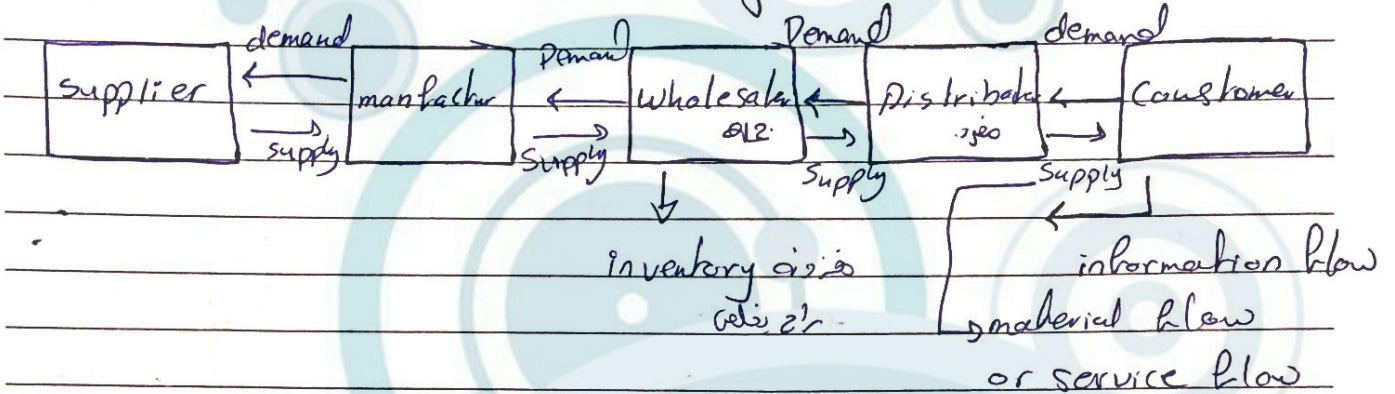
إعداد الزميلة:
نيفين الجعافرة



OR ← ^{طلب}
 ← ^{طلب} ← ^{طلب}

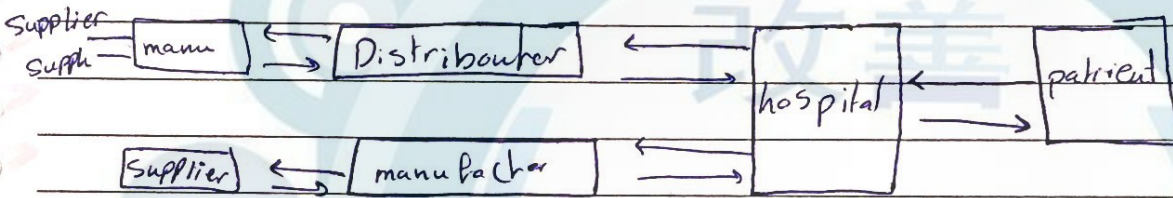
*** Supply chain ***

for product and services. In general ↓



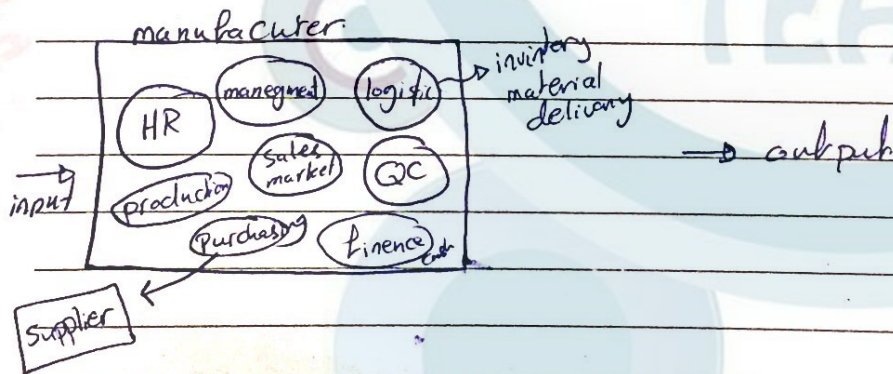
EX

supply chain for hospitals:



Series:

supply chain:- interrelated processes across the firms and within firms to produce a product or service for the end customer



* Best → matching between Demand and supply. (logistics)

→ synchronization all processes in order to match flow with demand.

SC management

forecasting estimate in future. → chart next page.
 output of forecasting is number.

* aggregation → group → clustering → put in groups g₁, g₂...

for example above

- highest level of aggregation → F = 10000 units

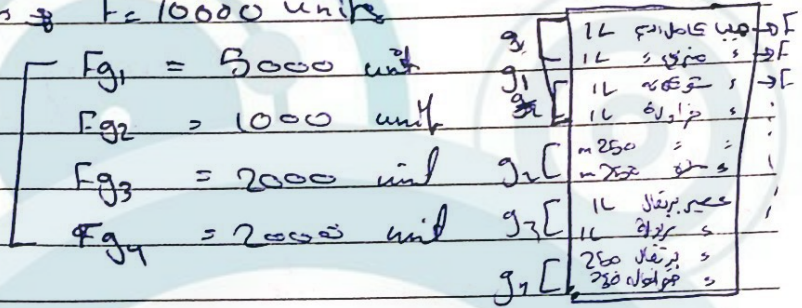


- lower → → → →



- lowest level → →

والتقسيم



* unit of measurement

unit
 unit/year
 unit/month

- salesfore (البيعه) → they have clear info. about demand.
 salesforce estimate.

* disadvantage of Judgment method :- rough estimation. different opinion.

* 20

Forecasting

- What to forecast
- level of aggregation *
- unit of measurements

Choosing forecasting system
↳ to use software.

Choosing forecasting technique
↳ How to use software.

No historical Demand

Judgement method
gained by experience.

- sales force estimate
- executive opinion
- market research
- Delphi method.

Historical data about actual demand.
to predict future demand.

Quantitative techniques:

- causal method
 - ↳ simple linear regression
 - ↳ multiple linear regression

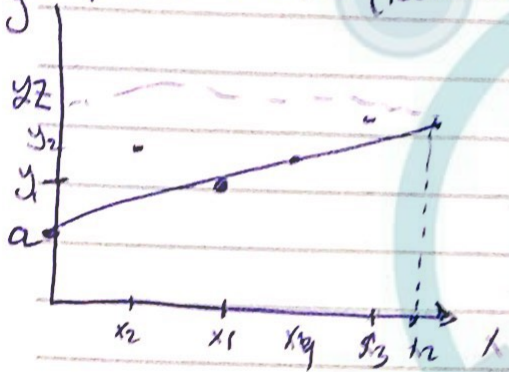
time-series analysis

- ↳ naive approach
- ↳ simple moving avg
- ↳ weighted moving avg
- ↳ exponential smoothing
- ↳ trend
- ↳ multiplicative seasonal model.

we can use multiple L.R.

- Simple Linear regression: use to develop any relationship. demand depend on a certain variable

y dependent variable (Demand / sales)



to draw line $y = a + bx$ historical data

$$b = \frac{\sum xy - n \bar{x} \bar{y}}{\sum x^2 - n \bar{x}^2}$$

intersection line with y-axis $a = \bar{y} - b \bar{x}$

x independent variable. ① (expenditure) $n, a, \bar{x}, \bar{y}, x_2, y_2$. y

period	x	y	xy	x ²	y ²
1	x ₁	y ₁	x ₁ y ₁	x ₁ ²	y ₁ ²
2	x ₂	y ₂	x ₂ y ₂	x ₂ ²	y ₂ ²
3					
⋮					
⋮					
⋮					
n	x _n	y _n	x _n y _n	x _n ²	y _n ²
	Σ	Σ	Σ	Σ	Σ

plot the data for each year.

best fit unique line = min sum of square deviation.

$$\bar{x} = \frac{\sum x}{n} \quad \bar{y} = \frac{\sum y}{n}$$

* We need some require
① correlation coefficient (r)

$$r = \frac{n \sum xy - \sum x \sum y}{\sqrt{(n \sum x^2 - (\sum x)^2)(n \sum y^2 - (\sum y)^2)}}$$

$$-1 \leq r \leq 1$$

direction of relation.

indirect $(r) \Rightarrow -ve$ $-1 < r < 0$
 direct $(r) \Rightarrow +ve$ $0 < r < 1$

كل ما كانت r اقرب لـ 1 ، -1 يكون
 Strength of relationship is big.

No relation. $r=0$ no relation at all
 when $r=1$ or -1 that mean that all point will be at the line.
 (perfect relation).

Cluster of point near to line hard relation
 Far away of line weak relation.

strength (اقرب للعلاقة) (اتوى)
 direction $-ve, +ve$

درجات strength
 اتجاهات indication
 اقرب اقرب (اصد)
 درجة strength

② coefficient of determination r^2

$$0 \leq r^2 \leq 1$$

amount of change in the dep. v that is caused by change in independent variable

Ex	r^2	r	
	0.81	0.9	\rightarrow strong
	0.64	0.8	\rightarrow moderate.
	0.36	0.6	\rightarrow weak.
	0.16	0.4	

③ Standard error of estimate S

never -ve

$S =$

$S = 0$
كل النقاط على الخط

Ex:

*hint: y و x متغيرين

Month	Sales (y) thousand of unit	Advertis expenditure (x) thous of \$	xy	x ²	y ²
1	264	2.5			
2	116	1.3			
3	185	1.4			
4	161	1.0			
5	209	2.0			

\bar{x}
 \bar{y}

$b = 109.229$ $a = -8.135$

① $y = -8.135 + (109.229)x$ \leftarrow L.R. is developing.

① we have to test model before forecasting

② $r = 0.98$ direct, strong. by \bar{r} , r^2 , S

$r^2 = 0.96$

$S = 15.6$

The company will spend \$1750 next month, what is the forecast next month??

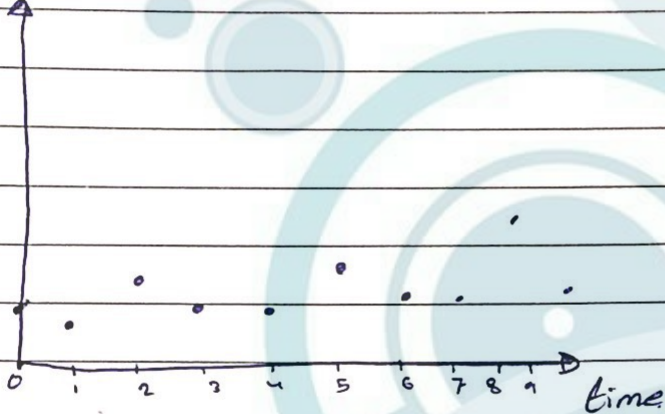
$x_{\text{next month}} = 1.75$

$y_{\text{next month}} = -8.135 + (109.229)(1.75) = 183.01575$

Forecast next month = 183010 unit.

time series:-

Demand.

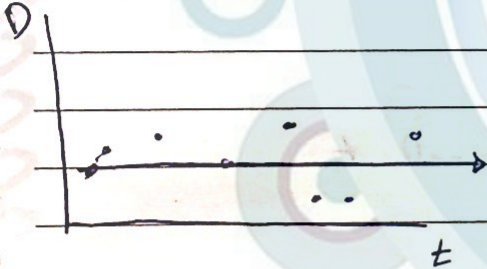


Demand behaviour over time

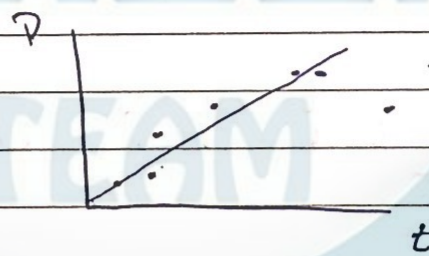
- Time series patterns:-

- * Horizontal
- * Trend.
- * Seasonal
- * Cyclical
- * Random

* Horizontal



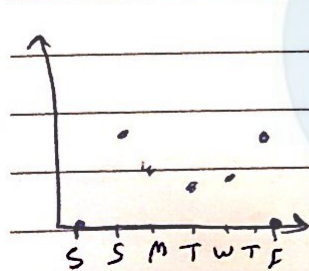
* Trend → const decrease or increas.
increase.



* Seasonality

For example ice cream
or Mandle

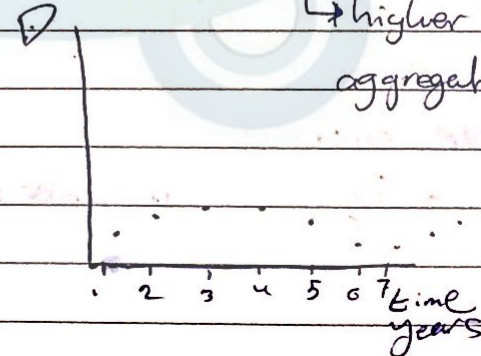
summer peak
winter vary.



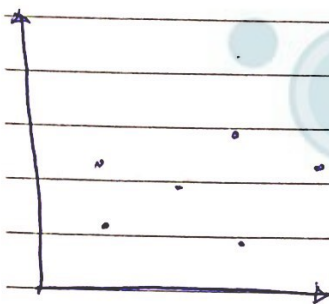
week → period
season → days

* Cyclical increase followed
by decrease.

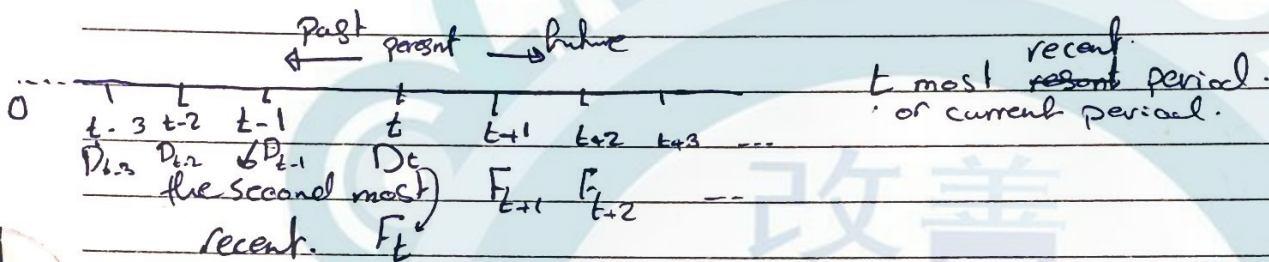
→ higher level of
aggregation.



* Random



*



real data about demand $\leftarrow t$

* F_t : forecast of t period that we forecast when we were at $(t-1)$

* E_t : Error of forecast for certain period t

$$E_t = D_t - F_t$$

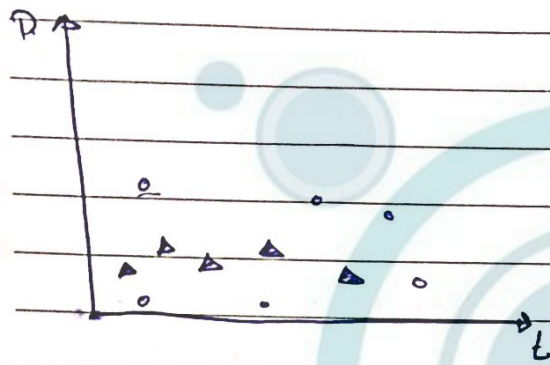
+ under estimated $F_t < D_t$

- over estimated $F_t > D_t$

* Methods:-

- Naive approach:-

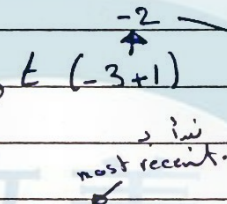
$$F_{t+1} = D_t \quad \text{it suitable for horizontal.}$$



$\blacktriangle \rightarrow$ Naive \rightarrow cluster
 $\circ \rightarrow$ unstable.

* Simple moving average:-

$$F_{t+1} = \frac{D_t + D_{t-1} + D_{t-2} + \dots + D_{t-n+1}}{n}$$



* three-periods moving avg $\Rightarrow F_{t+1} = \frac{D_t + D_{t-1} + D_{t-2}}{3}$

* Four-periods moving avg $\Rightarrow F_{t+1} = \frac{D_t + D_{t-1} + D_{t-2} + D_{t-3}}{4}$

For example

			t	t+1	t+2	t+3
o	F_{t-2}	F_{t-1}	D_t	F_{t+1}	F_{t+2}	F_{t+3}
			F_t			
			E_t			
			Sum	M	T_u	w
			\uparrow			
			P			

Forecasting

Actual Demand

T_u, w

Actual Demand

Forecasting

Forecasting

(Moving) w

+ simple avg

Week	customer arrival
1	800
2	740
3	810
4	790
5	865

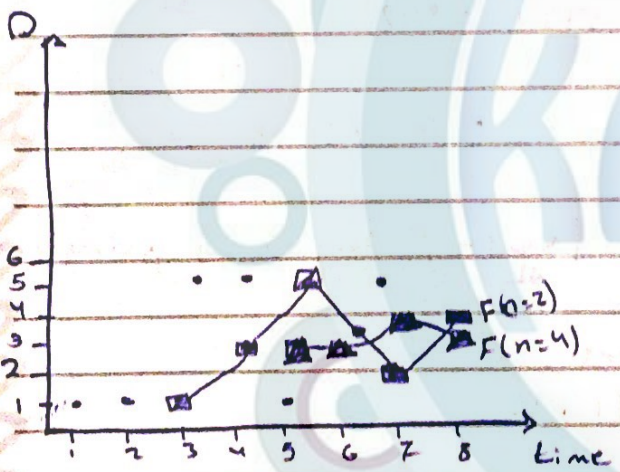
IF $w_1 = 0.5, w_2 = 0.3, w_3 = 0.2$
 most three recent

$$F_5 = 0.5(790) + 0.3(810) + 0.2(740) = 786 \text{ Customer.}$$

$E_5 = 805 - 786 = 19$ customer under estimated.

$$F_6 = (0.5)(805) + (0.3)(790) + (0.2)(810) = 801.5 = 802 \text{ customer}$$

using simple moving average.



$$\frac{\sum D}{\sum F(n=2)}$$

• → actual demand
 □ → Forecast

$$F(n=4)$$

$$\frac{5.5 \times 1 + 1}{4} = 3$$

more smother when $n \uparrow$
 $n=4$

more responsive when $n \downarrow$
 $n=2$

If Demand stable.
 It is good for forecasting behaviour.

* Exponential Smoothing technique.

$$F_{t+1} = \alpha D_t + (1-\alpha) F_t \quad \text{most recent period.}$$

$$= F_t + \alpha (D_t - F_t)$$

α = Smoothing parameter $0 \leq \alpha \leq 1$

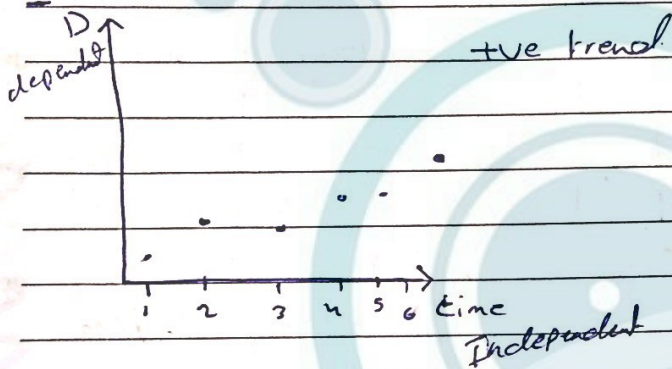
Example:-

Week	D Patient arrival	F_t Forecast	using $\alpha = 0.1$	F_t Forecast
1	400	$F_1 = 400$	$F_2 = (0.1)(411) + (1-0.1)(390)$	
2	380	$F_2 = 392.1$	$= 392.1 = 392$	
3	411	$F_3 = 400$		$F_3 = \frac{400 + 380}{2}$
4	415	$F_4 = 415 - 392 = 23$		using simple moving avg.

(small α , large α) α of F_t

responce \downarrow
impreses \uparrow
 $(1-\alpha)F_t$

* Trend: constant decrease or increase based on time.

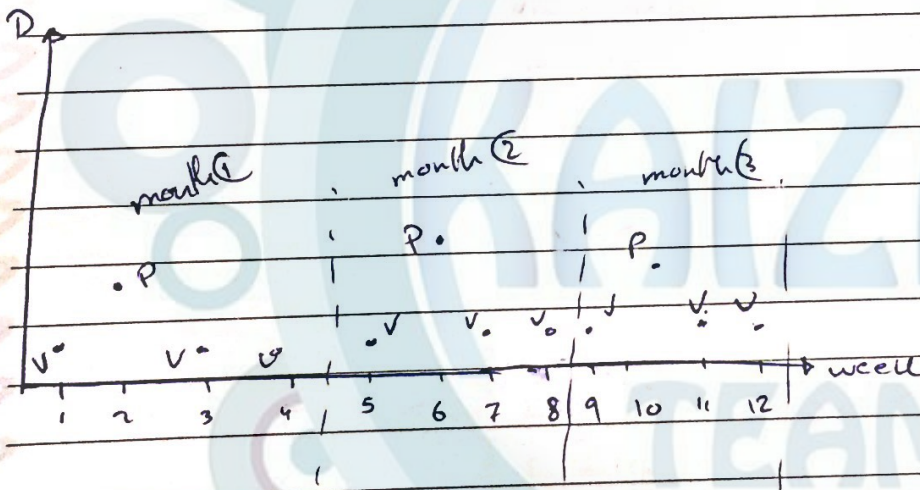


→ Simple linear regression

* we can use any tech to any data

% Error = $\frac{\sum (y_i - \hat{y}_i)^2}{\sum y_i^2} \times 100$

* How to know if ~~is~~ it seasonality Demand. (plot Demand)
 = called data. (hourly, daily, weekly, monthly, yearly)



2nd week every month

→ season peak

Season = 3 months

period =

*

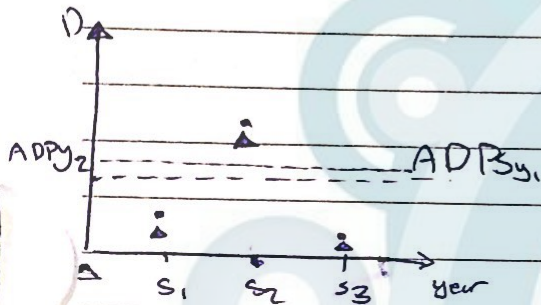
Season	D	Year 1	D	Year 2	avg seasonal index
S1	$D_{y_1 s_1}$	$S.I. y_1 s_1 = \frac{D_{y_1 s_1}}{ADPS_{y_1}}$	$D_{y_2 s_1}$	$S.I. y_2 s_1 = \frac{D_{y_2 s_1}}{ADPS_{y_2}}$	$A.S.I. s_1 = \frac{S.I. y_1 s_1 + S.I. y_2 s_1}{\text{no of period}}$
S2	$D_{y_1 s_2}$	$S.I. y_1 s_2 = \frac{D_{y_1 s_2}}{ADPS_{y_1}}$	$D_{y_2 s_2}$	$S.I. y_2 s_2 = \frac{D_{y_2 s_2}}{ADPS_{y_2}}$	$A.S.I. s_2 = \frac{S.I. y_1 s_2 + S.I. y_2 s_2}{\text{no of period}}$
S3	$D_{y_1 s_3}$		$D_{y_2 s_3}$		
S3	$D_{y_1 s_3}$	$S.I. y_1 s_3 = \frac{D_{y_1 s_3}}{ADPS_{y_1}}$	$D_{y_2 s_3}$	$S.I. y_2 s_3 = \frac{D_{y_2 s_3}}{ADPS_{y_2}}$	$A.S.I. s_3 = \frac{S.I. y_1 s_3 + S.I. y_2 s_3}{\text{no of period}}$

• Total Demand $y_1 = D_{y_1 s_1} + D_{y_1 s_2} + D_{y_1 s_3}$

Avg D = $\frac{T. D_{y_1}}{\text{no of seasons}}$
per season

• $T. D_{y_2} = D_{y_2 s_1} + D_{y_2 s_2} + D_{y_2 s_3}$

$ADPS_{y_2} = \frac{T. D_{y_2}}{\text{no of season}}$



seasonal Index = $\frac{\text{actual}}{\text{avg}}$

S.F < 1

گه جوتو گه گه

vale jai

S.F > 1

! No jai kisi kisi ke

peak.

↳ year 3

$F_{y_3 s_1} = A.S.I. s_1 \times EADPS_{y_3}$

$F_{y_3 s_2} = A.S.I. s_2 \times EADPS_{y_3}$

$F_{y_3 s_3} = A.S.I. s_3 \times EADPS_{y_3}$

Estimated total demand y_3 (using any previous technique)

∴ avg Demand per sea. $y_3 = \frac{ETD_{y_3}}{\text{no of season}}$

Q	D	Year ① S.I	D	S.I year ②
1	45	$S.I_{y_1s_1} = \frac{45}{250} = 0.18$	70	$S.I_{y_2s_1} = \frac{70}{300} = 0.23$
2	335	$S.I_{y_1s_2} = \frac{335}{250} = 1.34$	370	$S.I_{y_2s_2} = \frac{370}{300} = 1.23$
3	520	$S.I_{y_1s_3} = \frac{520}{250} = 2.08$	590	$S.I_{y_2s_3} = \frac{590}{300} = 1.96$
4	100	$S.I_{y_1s_4} = \frac{100}{250} = 0.4$	170	$S.I_{y_2s_4} = 0.56$

$$T.D_{y_1} = 1000$$

(250)

$$T.D_{y_2} = 1700$$

(600)

$$ADP_{sy_1} = \frac{1000}{4} = 250$$

$$ADP_{sy_2} = \frac{1700}{4} = 425$$

D	year ③ S.I	D	year ④ S.I
160	$S.I_{y_3s_1} = 0.22$	100	$S.I_{y_4s_1} = 0.18$
585	$S.I_{y_3s_2} = 1.3$	75	$S.I_{y_4s_2} = 1.318$
830	$S.I_{y_3s_3} = 1.84$	1160	$S.I_{y_4s_3} = 2.1$
285	$S.I_{y_3s_4} = 0.63$	215	$S.I_{y_4s_4} = 0.39$

(400)

$$T.D_{y_3} = 1800$$

$$ADP_{sy_3} = \frac{1800}{4} = 450$$

$$T.D_{y_4} = 2200$$

$$ADP_{sy_4} = 550$$

A.S.I	Forecast
$A.S.I_{s_1} = \frac{0.18 + 1.34 + 2.08 + 0.4}{4} = 0.2043$	$F_{s_1} = (0.2043)(650) = 132.79$
$A.S.I_{s_2} = 1.2979$	$F_{s_2} = (1.2979)(650) = 843.63$
$A.S.I_{s_3} = 2.0001$	$F_{s_3} = (2.0001)(650) = 1300.06$
$A.S.I_{s_4} = 0.4977$	$F_{s_4} = (0.4977)(650) = 323.5$

Const ~~at~~ increas

*Linear regression of naive.

$$\frac{200 + 600 + 400}{3} = 400$$

on average

trend

$$\text{Estimated total D} = 2200 + 400 = 2600$$

$$EADP_{sy} = \frac{2600}{4} = 650$$

error { Random → عشوائية
 Biased → caused by technique

method (1)

Period	D	F	E
1	D ₁	F ₁	E ₁
2	D ₂	F ₂	E ₂
3	⋮	⋮	⋮
4	⋮	⋮	⋮
5	⋮	⋮	⋮
⋮	⋮	⋮	⋮
n	D _n	F _n	E _n

① cumulative sum of forecast error

$$CFE = \sum_{i=1}^{t-n} E_i$$

$\left. \begin{array}{l} \uparrow +ve \\ \text{bias to under} \\ \text{estimate Demand} \end{array} \right\}$
 $\left. \begin{array}{l} \downarrow -ve \\ \text{bias to} \\ \text{over-estimate} \end{array} \right\}$

② Mean bias $\bar{E} = \frac{CFE}{n}$

③ mean absolute deviation $MAD = \frac{\sum_{i=1}^n |E_i|}{n}$

④ Mean squared error $MSE = \frac{\sum_{i=1}^n E_i^2}{n}$

كل ما صغر MAD يكون احسن
 لانه اذا قيمه كبيرة يعني اسوأ.

Ex.

افضلنا E^2 علشان نقدر نعرف بين الطريقة الا احسن *

P	method (1) Error	E^2	method (2) Error	E^2
1	1	1	4	4
2	1	1	0	0
3	1	1	0	0
4	1	1	0	0
MAD	1	1	1	4

method 2 → اسوأ

Example

Product	D	E
x	10	1
y	10000	1

$\left. \begin{array}{l} \text{قيمة الطلب} \\ \text{actual} \\ \text{Demand} \end{array} \right\}$

⑤ Mean absolute percent errors $MAPE = \frac{(\sum |E_i| / D_i) (100)}{n}$
 ← كل ما كبرت بقدرنا اسوأ.

(طال ما صغرنا اسوأ)

$\frac{\sum (|E_i| / D_i) (100)}{n}$ * نحفظ القانون

⑥ standard deviation of error $\sigma = \sqrt{\frac{\sum (x_i - \bar{x})^2}{n-1}}$
 ↳ try to reduce variability.

Example

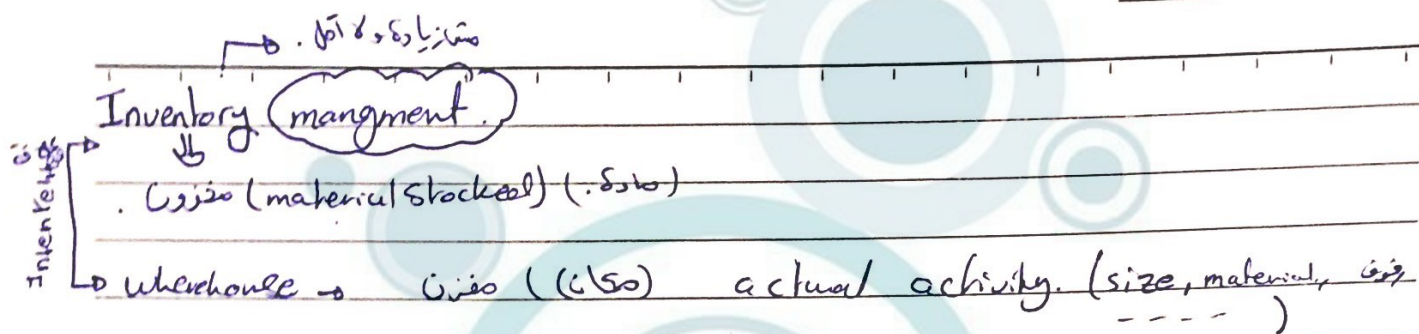
P	D	F	E	E	E ²	$\frac{ E }{D} \times 100$
1	200	225	-25	25	625	$\frac{25}{200} \times 100$
2	240	220	20	20	400	.
3	360	285	15	15	225	.
4	270	290	-20	20	.	.
5	230	250	-20	20	.	.
6	260	240	20	20	.	$\sum = 81.31$
7	210	250	-40	40	.	.
8	275	240	35	35	$\{E^2 = 5275$.

$CFE = -15$ (Sum of E)

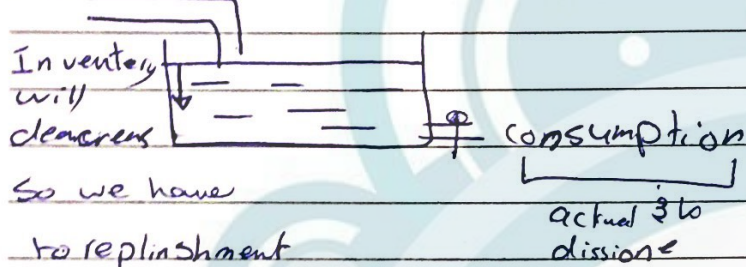
$\bar{E} = \frac{-15}{8} = -1.878$

$MAD = \frac{195}{8} = 24.4$ on avg (Average of |E|)

$MSE = \frac{5275}{8}$



replenishment ← main decision.



replenishment

1. How much to order
 2. when to order
 3. How often to review.
- } managing inventory.

4. How to classify.

Stock keeping unit (SKU) → any item have a code stock, somewhere in the supply chain

Chart.

ABC classification

SKU	cost	D	usage value.
A	\$1	1000 000	1000 000 \$/year
B	\$1000	10	10000 \$/year.

↑ annual demand item/year

more efficient inventory control sys.

cost not enough.

to say which is more imp. to control it very well

Inventory management

Classification of SKUs
ABC classification
[class A, class B, class C]
in term on usage value
* 20

Choosing Inventory Control Sys.
* How much to order
* when to order
* How often to review Inventory pos. in

Independen. demand stock

dependent
MRP sys
materials requirements planning

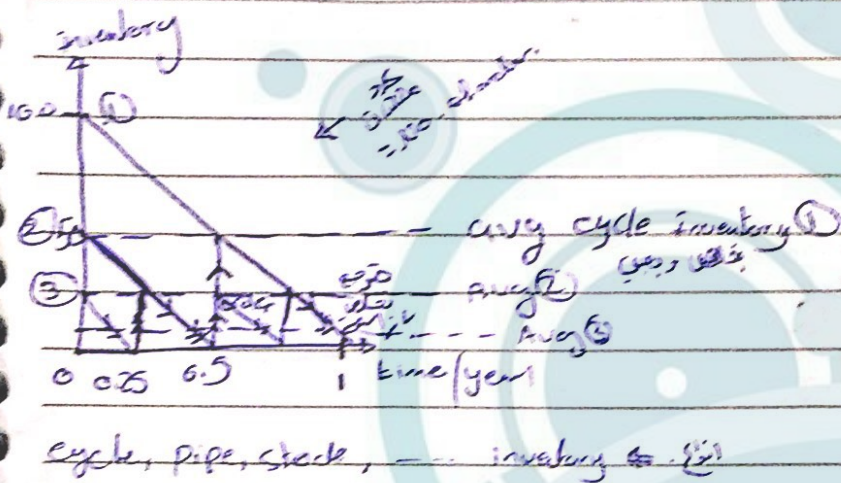
hybrid sys

Periodic Review Sys

Continuous Review Sys

optional Replenishment

base-stock Sys.



Ex. $D = 100$ unit.
 Consumption Rate = constant
 ordering \rightarrow once.

* Case (1) :-
 $Q = 100$
 No. of orders = $1 = \frac{D}{Q}$
 Avg. C.I. = $\frac{Q}{2} = 50$

* Case (2) :-
 $Q = 50$
 No. of orders = $\frac{100}{50} = 2$
 \rightarrow (Avg) No. orders = 2 (Avg C.I.)
 Avg. cycle inventory = $\frac{Q}{2}$
 $\frac{50}{2} = 25$

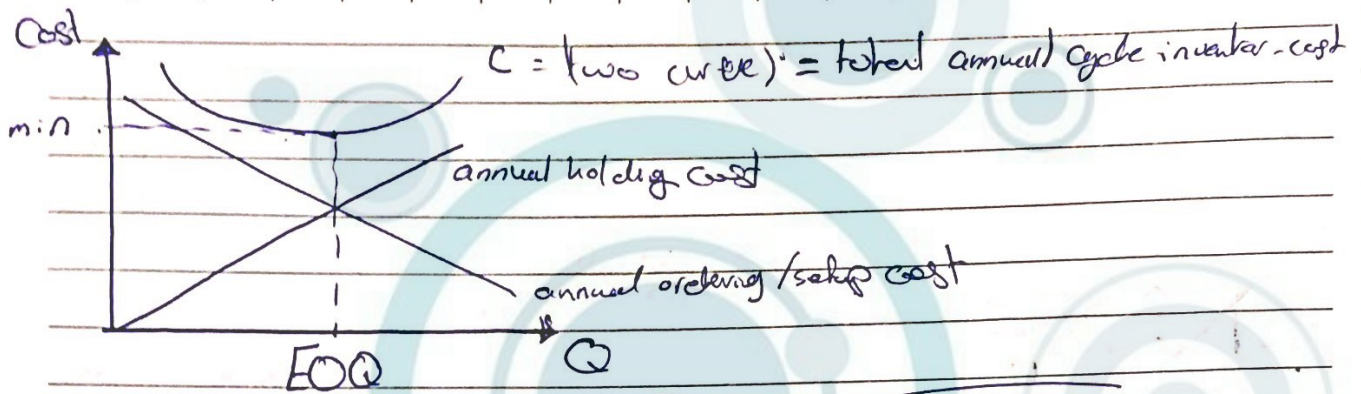
* Case (3) :-
 $Q = 25$
 No. of orders = $\frac{100}{25} = 4$
 Avg. cycle inventory = $\frac{25}{2} = 12.5$

* Cost * total annual cycle-inventory cost = annual holding + Annual ordering/
 cost $\left(\frac{Q}{2} H + \frac{D}{Q} S \right)$ setup cost

* Annual holding cost = Avg * unit holding cost = $\frac{Q}{2} H$

Unit holding cost = \$ unit / year

* Annual ordering cost setup = Number of order/year * order / setup
 $S = \frac{D}{Q} S$



EOQ: Economic ordering Quantity. $= \sqrt{\frac{2DS}{H}}$

Small cl
to less
capital

Time between order = $\frac{Q}{D}$ =

- year
- ↓
- month $\frac{Q}{D} \times 12$
- ↓
- week $\frac{Q}{D} \times 52$
- ↓
- Days $\frac{Q}{D} \times 365$

Inventory:-

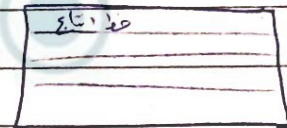
□ → next etshilone → □ - - -

* Finished goods Inventory.

* Raw material Inventory.

* Work in process Inventory (WIP)

* Pipe line inventory.



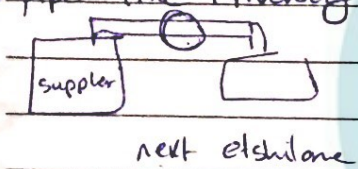
working

we try to eliminate

(wast → space, cost, time)

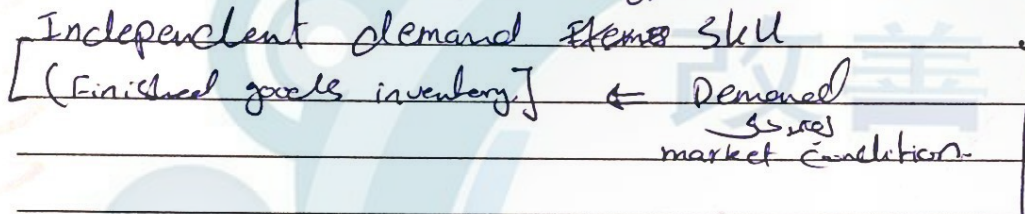
work in process

Solve it By (Kanban, Just in time)



* On-hand Inventory (idlesaphtalooiqia)

* Scheduled-received Inventory (idlesaphtalooiqia) (or order w/p)



dependent demand items (raw material inventory)

depend on another Item

Lead time put order on (production line) till we received order. or to supplier. r.m.f

* Back-order Inventory. (idlesaphtalooiqia) (or customer's list)

- Inventory position = on-hand + Scheduled Receipt - Back order.

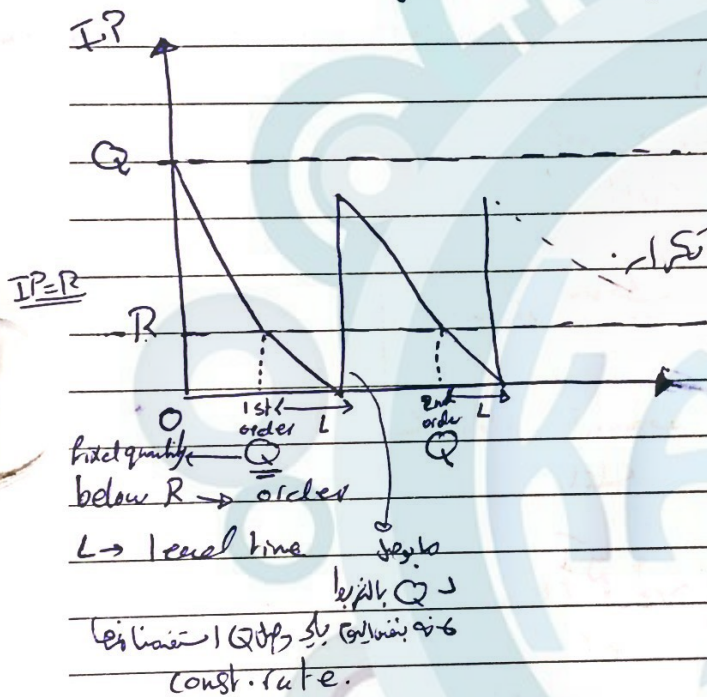
$$I.P = GH + SR - BO$$

* Continuous Review sys. / ROP sys / fixed order quantity sys
 ← inventory position is review

if reaches pre determined level r → put an order
 I.P → check it continuously
 Q → fixed quantity of Q

Simplest case

Cycle - Inventory.



① * When to order

③ * How much to order

② * How often to review inventory position

① When the inventory position reaches a predetermined level (R)

(A) Demand constant (d)

(B) Demand variable (\bar{d} , σ_d)

(C) Demand (\bar{d} , σ_d)

= lead time constant (L)

lead time constant (L)

lead time variable (\bar{L} , σ_L)

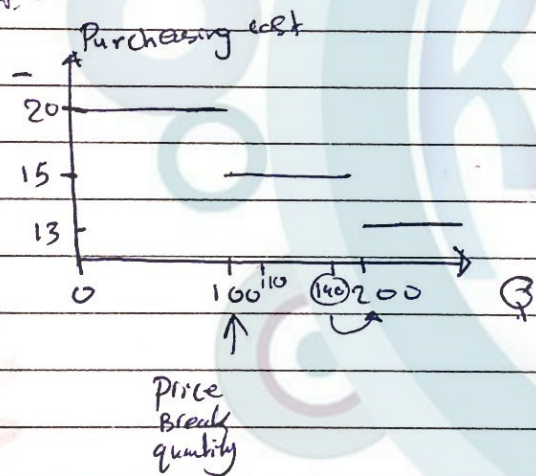
$$R = dL$$

② continuously, each time we make a withdrawal

③ Fixed Quantity

= Economic order quantity

$$\sqrt{\frac{2DS}{H}} / p.B.O$$



← discount chart

- Container size $\left\{ \begin{array}{l} \text{trucks (deliveries)} \\ \text{size} \end{array} \right.$

- Expiry date

- any quantity selected by management

52 weeks

$d = 18$ unit/week

unit cost = \$60

$S = \$45$

$H = 0.25$ unit cost = $(0.25)(60) = 15$ unit/year.

E.O.Q = ?!

R?!

annual total cost ?!

Time between order ?!

$$EOQ = \sqrt{\frac{2DS}{H}} = \sqrt{\frac{(2)(18)(52)(45)}{15}} = 74.94 \approx 75$$

$$R = dL = (18)(2) = 36 \text{ unit.}$$

$$C = \frac{Q}{2} H + \frac{D}{Q} S$$

$$\frac{75}{2} (15) + \frac{(18)(52)(45)}{75} = \$1124$$

$$\cdot \frac{T_{30}}{EOQ} = \frac{EOQ}{D} = \frac{75}{(18)(52)} = 0.08 \text{ year.}$$

$$= (0.08)(52) = 4.1 \text{ week}$$

$$OH = 50 \text{ unit}$$

$$S.R = 0$$

$$B.O = 0$$

withdrawal = 20 unit

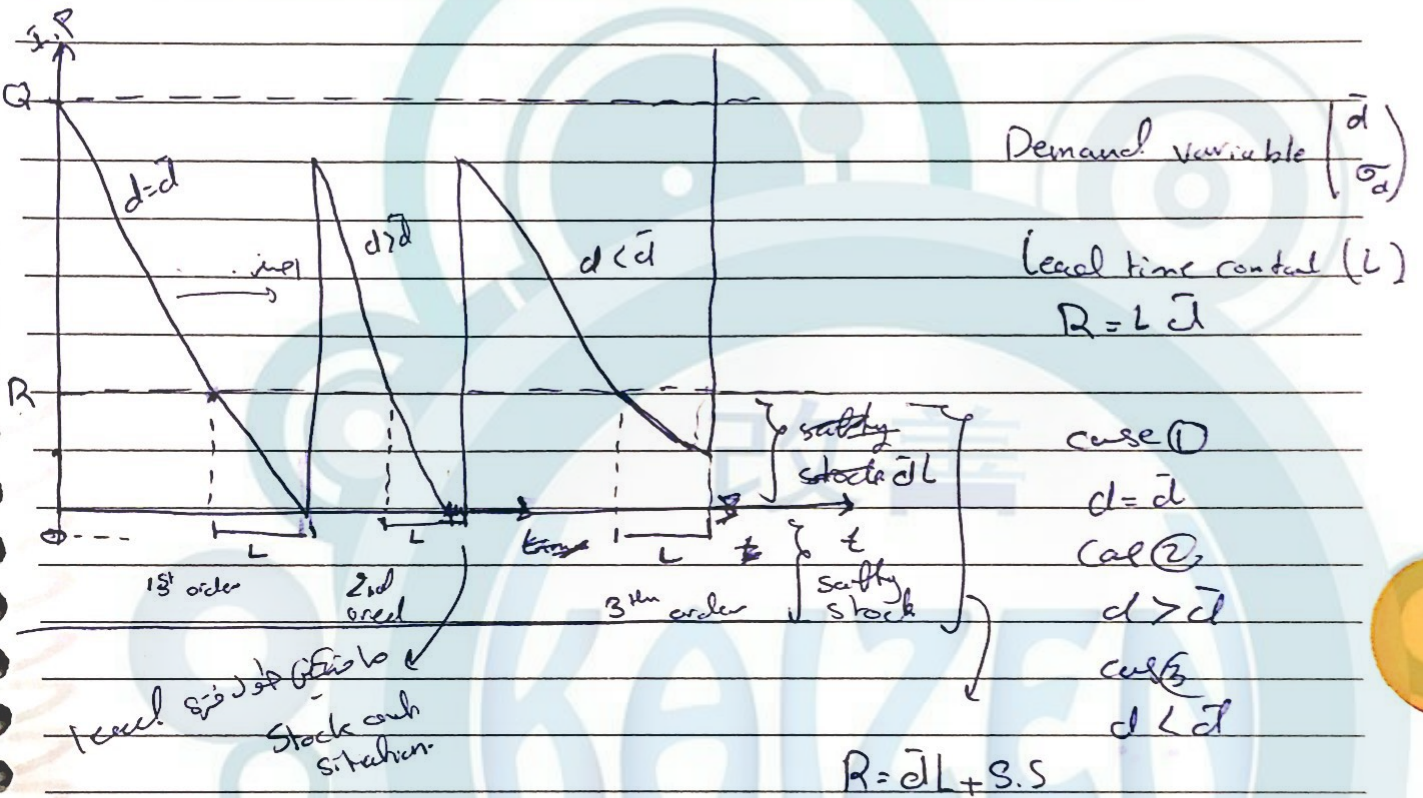
do we need to order.

if yes, how much?

$$I.P = (50 - 20) + 0 - 0 = 30$$

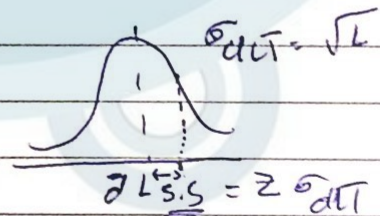
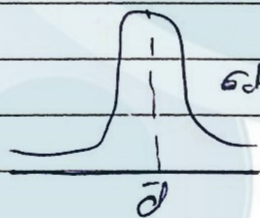
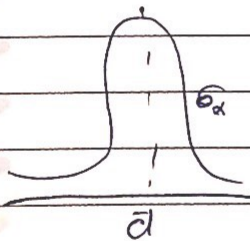
$I.P < R \rightarrow$ we must make order

$$Q = 75$$



* service level

S.S(Z) = No of standard deviation needed to achieve service level.



distribution of demand during protection interval

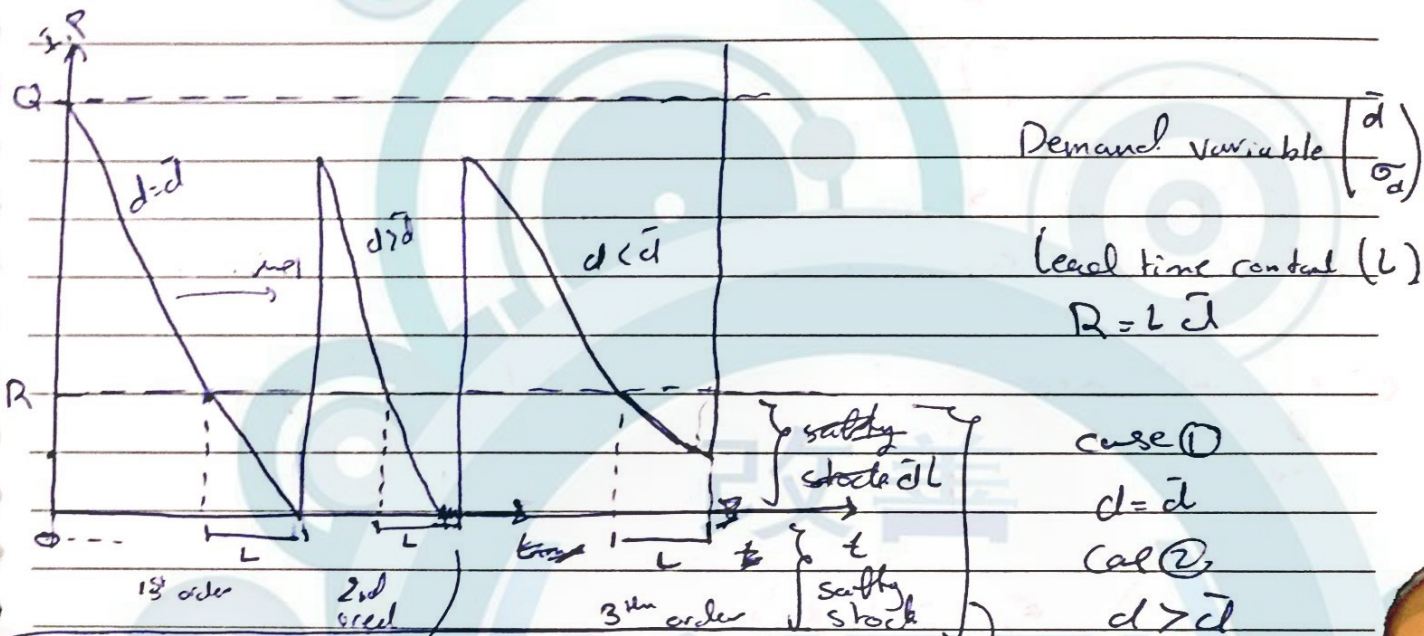
(L)

Five Apple

$$I.P = (50 - 20) + 0 = 30$$

I.P < R → we must make order

$$Q = 75$$



Demand variable $\left(\begin{matrix} \bar{d} \\ \sigma_d \end{matrix} \right)$
 lead time constant (L)
 $R = L \bar{d}$

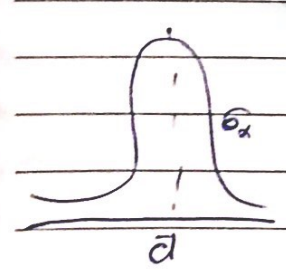
- case 1 $d = \bar{d}$
- case 2 $d > \bar{d}$
- case 3 $d < \bar{d}$

$$R = \bar{d}L + S.S$$

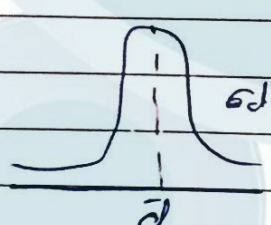
level of stock out situation
 lead time
 as a service level

* service level

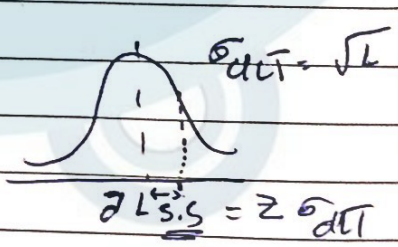
S.S(z) = No of standard deviation needed to achieve service level.



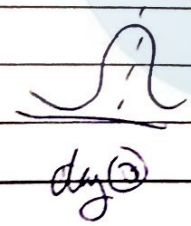
case 1



case 2



$\sigma_{dL} = \sqrt{L}$
 $z L S.S = z \sigma_d \sqrt{L}$
 distribution of demand during protection interval (L)



case 3

① $Q/L \Rightarrow$ constant.

② * variable demand / constant lead time.

$\left(\frac{d}{\sigma_d}\right)$

$$R = \bar{d}L + S.S$$

$$S.S = Z \sigma_{dLT}$$

$$\sigma_{dLT} = \sigma_d \sqrt{L}$$

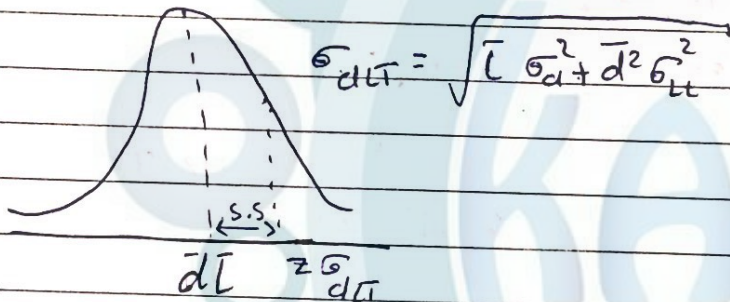
Z: Number of standard deviation need to achieve the required service level.

③ * variable demand / variable lead time. $\left(\frac{\bar{L}}{\sigma_{LT}}\right)$

$\left(\frac{d}{\sigma_d}\right)$

$$S.S = Z \sigma_{dLT}$$

$$R = \bar{d}\bar{L} + S.S$$



Distribution of demand during lead time (protection interval)

* Example:- 52 week.

$$EOQ = 75 \text{ unit}$$

$$\bar{d} = 18 \text{ unit / week}$$

$$\sigma_d = 5 \text{ unit.}$$

$$L = 2 \text{ weeks}$$

$$S = \$45$$

$$H = \$15$$

$$S.S = ?? \quad R = ?? \quad 90\% \text{ service level}$$

$$C = ??$$

$$S.S = Z \sigma_{dLT}$$

Normal
table \rightarrow

+ve
(2)

$$(1.28)(5)\sqrt{2} = 9.05 = 9 \text{ unit}$$

$$R = dL + S.S$$

$$(18)(2) + 9 = 45 \text{ units}$$

$$I.P = 50 \text{ unit}$$

assume

$$S.R = 0$$

$$B.O = 0$$

$$\text{withdrawal} = 15 \text{ unit}$$

$$I.P = 50 - 15 + 0 - 0 = 35$$

$$I.P < R \rightarrow \text{yes}$$

$$Q = 75$$

Safety stock inventory \rightarrow

holding cost
cost.

$$C = \frac{Q}{2} H + \frac{D}{Q} S + S.S H$$

$$\frac{(75)(15)}{2} + \frac{(18)(52)}{(75)} + (9)(15)$$

$$= 1259.1$$

Example:-

$$d = 12000 \text{ pens}$$

$$\sigma_d = 3000 \text{ pens}$$

$$Q = 156000 \text{ pens}$$

$$L = 5 \text{ weeks}$$

$$\sigma_{LT} = 2 \text{ weeks}$$

95% service level. Find $R = ??$

$$S.S = \sum \sigma_{dL}$$

$$= (1.65) \sqrt{(5)(3000)^2 + (12000)^2 (2)^2}$$

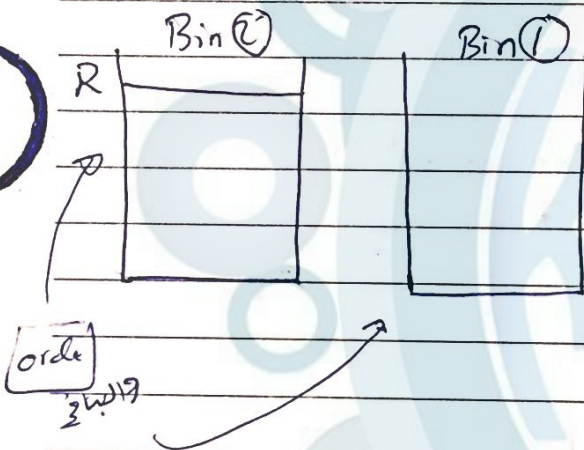
$$= \frac{24920}{41118} \text{ pers.}$$

$$R = dL + S.S$$

$$(12000)(5) + 24920 = 10118$$

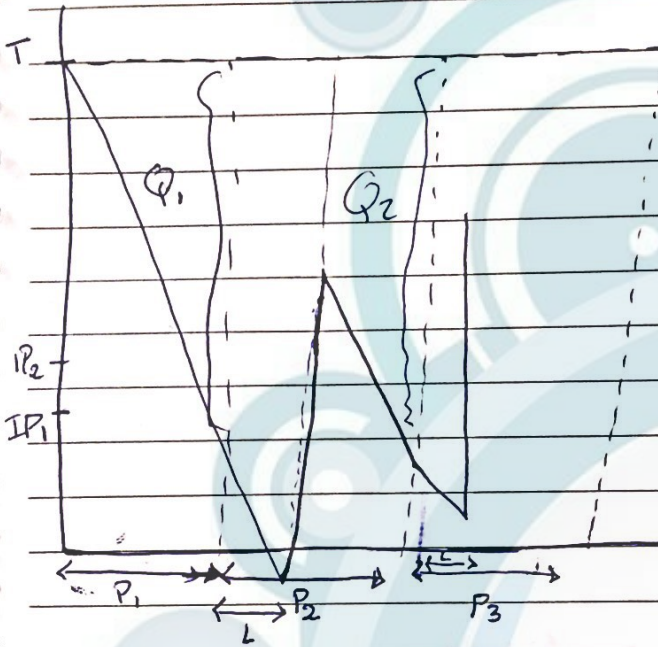
10118 pers.

* Visual Q sys. \rightarrow 2-bin sys.



cheap items.

periodic Review sys. / fixed interval reorder sys. / ? sys. / ^{periodic} reorder sys.



withdrawal $\leq \approx \omega$ How often to review / when to order

- ① we check it \rightarrow at end of period P
- ② $Q \rightarrow$ Target level - Inventory position (How much to order)

\rightarrow Find P / T ?!

Q is P intervals

$P \rightarrow$ Time between order.

$$P \downarrow$$

$$TBO = \frac{EOQ}{D}$$

$$TBO = \frac{Q}{D}$$

any convenient period.

* protection interval

\downarrow

\downarrow

(constant demand / lead time)

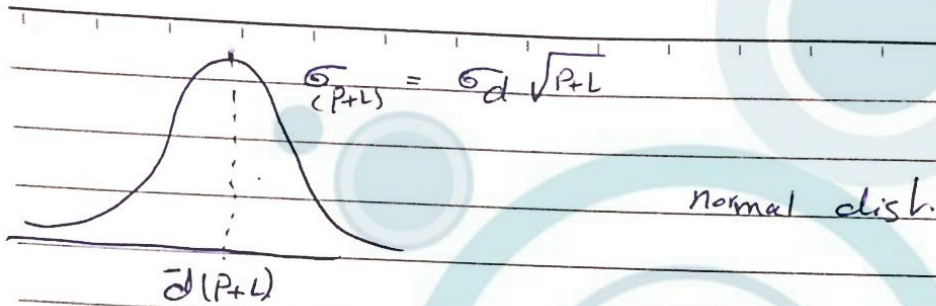
$$T = d(P+L)$$

\downarrow

\downarrow

Stockout

T (variable demand (constant L)).



distribution of demand during protection interval (P+L)

$$T = \bar{d}(P+L) + S.S$$

$$S.S = Z \sigma_{P+L}$$

$$\sigma_{P+L} = \sigma_d \sqrt{P+L}$$

Z: # of standard deviation needed to achieve the required service level.

Variable demand: $\left(\frac{\bar{d}}{\sigma_d}\right)$ / variable lead time.
 ↳ we use simulation to estimate the demand during protection interval so as to use it to select value of T (under desired service level)

52 weeks

$$\bar{d} = 18 \text{ unit / week}$$

$$\sigma_d = 5 \text{ units}$$

$$L = 2 \text{ weeks}$$

$$H = \$15$$

$$S = \$45$$

$$EOQ = 75 \text{ unit.}$$

$$9\% \text{ service level} \rightarrow z = 1.28$$

$$P = ??$$

$$T = ??$$

$$C = ??$$

Sol'n

$$P = T \cdot 130 \cdot EOQ = \frac{EOQ}{D} = \frac{75}{(18)(52)} = 4.2 \approx 4 \text{ week.}$$

$$T = \bar{d}(P+L) + S.S \\ = (18)(4+2) + 16 = 124 \text{ unit.}$$

$$S.S = z \cdot \sigma_d \cdot \sqrt{P+L} = (1.28)(5) \sqrt{4+2} = 15.68 \approx 16$$

at the time of review, I.P = 60 unit (S.R = zero) B.O zero.

$$Q = T - I.P \\ = 124 - 60 = 64$$

$$C = \frac{\bar{d}P}{2} H + \frac{D}{\bar{d}P} S + S.S H = \frac{(18)(4)}{2} (15) + \frac{(18)(52)}{(18)(4)} 45 + (16)(15) \\ = \$1365$$

P. sys.
↑ use S.S = 16

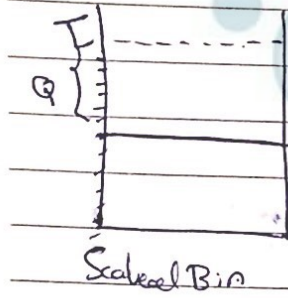
$$L \rightarrow C = \$1259$$

$$S.S = 9$$

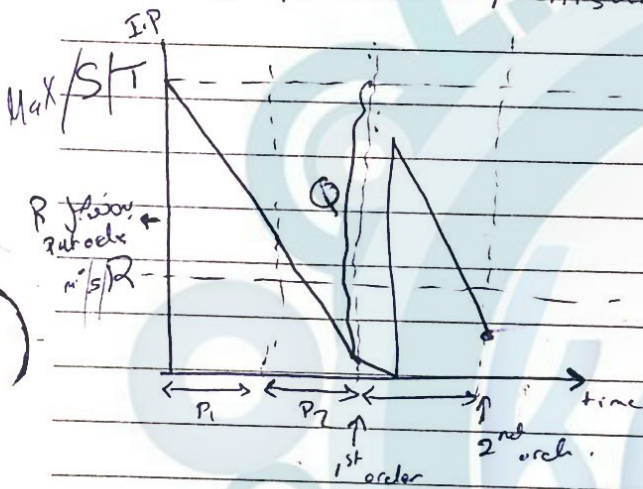
Q sys.

Items in bins (gas, liquid, bulky things)

* Visual P Sys (one-bin-sys)



* optional replenishment sys. or (S,S sys) (max. inv. sys)



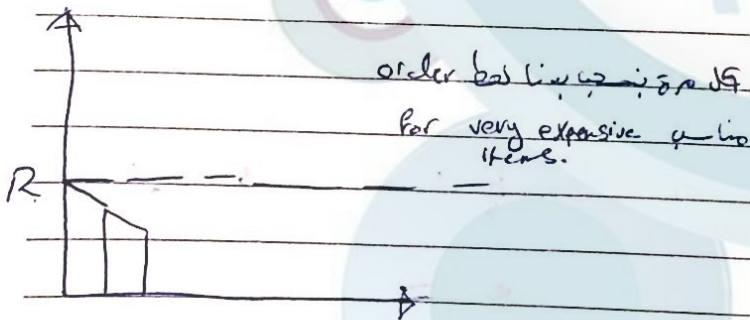
Holding cost

S.S. $L+P$

very cheap items and small items.

* base stock Sys.

IP \rightarrow at level R $R = \text{Target}$



Adv. / cl's adv. for P-sys / Q-sys

S.S → Jai → H cost ↓ → cost ↓ Adv Q-sys. P-sys

checking invoice with every drawal cl's Q-sys / P-sys Adv

Order spno dis P / (Q-sys) ينما ق ق بال

P-sys. الفيزيائية
TBO and COA
بؤنفة

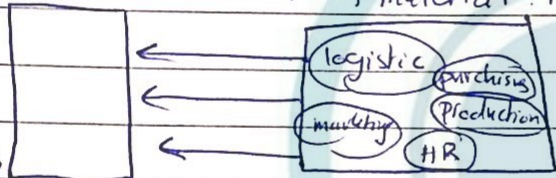
manage dependent demand item

ERP

dependent sku's

MRP

material requirements planning.



ERP

Authorized master production Scheduling

by cycle → independent (finish products) →

other sources of demand

	1	2	3	4	6
MPS start					20
					20

MRP explosion.

Bills of materials

Engineering and process design

Material requirement plan

→ signal by cycle in the system give final product.

give signal produce 1 item

Inventory records
 SOH = 10
 SR
 BO
 Q = 50

Inventory transaction

L = 3

10	⊗	1	2	3	4	5	6
				10	20		
					50		
		50					

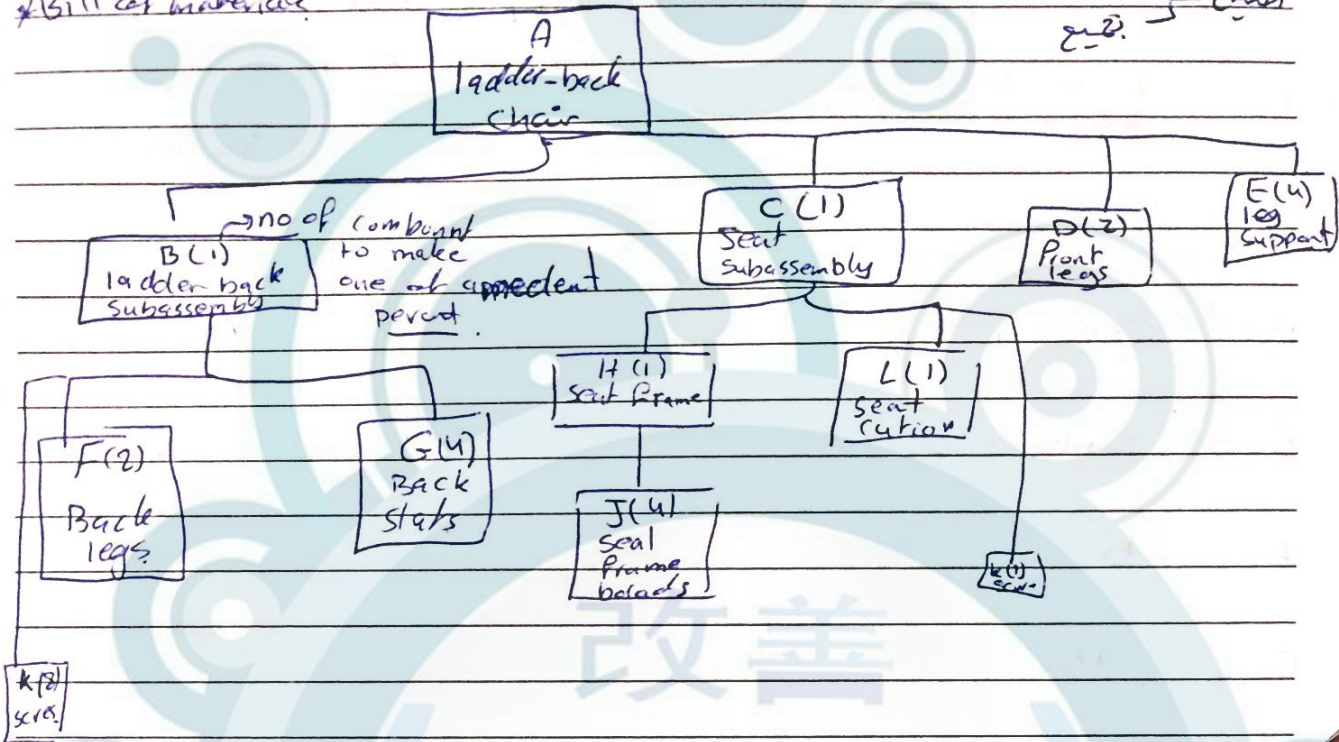
Gross requirements

released order quantity

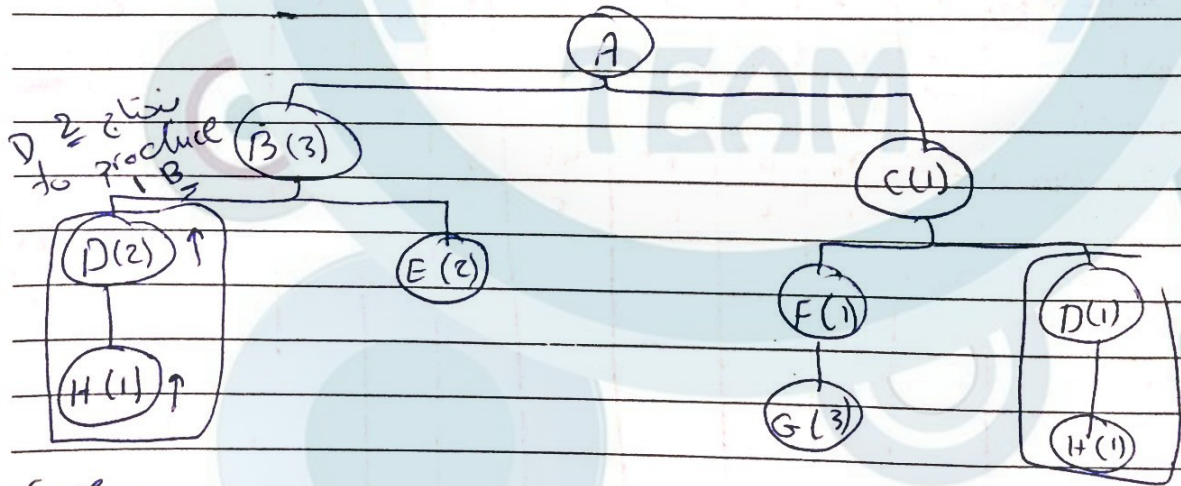
*Bill of materials

Chair

Unit }
 2 }
 1 }



Serves :- $\text{B} = \text{A} \times \text{diff}$ Bill and Bill
 component
 using each $\text{B} = \text{A} \times \text{diff}$
 requirement place.



Some quantity relation

Gross requirement.

A = 5

↳ 5x ~~15~~ component 15 is initial
25x15 ← Inven. cost of
Final product

B = 1A → 3B
5A → B = 15

C = 5

D = (2x15) + (1x5) = 35

E = 2x15 = 30

F = 5

G = 15

H = 35

* master production schedule (MPS) → Final product.

	April				May				Item - latter back chain
Quality on hand [5]	1	2	3	4	5	6	7	8	
Forecast	30	30	30	30	35	35	35	35	order policy: 150 unit
customer order books	38	27	24	8	0	0	0	0	lead time = 1 week
Projected on-hand inventory	17	137	107	77	42	7	122	87	
MPS quantity	0	150	0	0	0	0	150	0	150 + 17 - 30 = 137
MPS start						150			was base plan
Available-to-Promise (ATP) inventory									150 + 7 - 35
exhibition									

finished goals incubary

⊗ - - -

← forced

← actual demand

↑
MPS
start

lead
time

↓
MPS
quality
1150

ظلال الارتفاع

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Item - c
Seat-subas

Fixed order quantity → lot size - 230 with lead time - 2 week
safety stock: zero

Fixed quantity lot for long

	April				May			
	1	2	3	4	1	2	3	4
Gross Requirements	150			120		150	120	
Scheduled Receipts	230							
Projected on-hand inventory	117	117	117	227	227	77	187	187
Planned Receipts	0	0	0	230	0	0	230	0
Planned order release		230			230			

order release date

Master production schedule

Shortage if less than Safety stock.

* Kitchu chin

1	2	3	4	1	2	3	4

Planned Receipts	0	0	0	230	0	0	230	0
Planned order release						230		
		230						

← * order release date
 ← * order receipt date

Master production schedule

Shortage if less than safety stock.

* Kitcher chair

	1	2	3	4	1	2	3	4
MPs start			120		120			

* ladder back chair

	1	2	3	4	1	2	3	4
MPs start	150				150			

Item C lot size lead time SS: zero
 seat subassembly $FOQ = 230$ 2 week

	1	2	3	4	5	6	7	8
Gross requirements	150			170		150	120	
Scheduled Receipts	230							
Projected on hand inventory 37	117	117	117	227	227	77	187	187
Planned Receipts	0	0	0	230	0	0	230	0
Planned order release		230			230			

Item C lot size: ~~230~~ lead time = 2 SS: zero
 seat subassembly (POQ) (P=3)

1	2	3	4	5	6	7	8	9
150			170		150	120		37
230								
117	117	117	150	150	0	0	0	
0	0	0	153	0	0	120	0	
	153			120				

$170 + 150 - 117 = 153$
 step 4
 lot 410
 SS: zero

Item C lot size 142 lead time : 2 SS: zero
 seat subassembly

1	2	3	4	5	6	7	8
170			170		150	170	
230							
117	117	117	0	0	0	0	0
0	0	0	3	0	150	170	0

$170 - 117 = 53$
 gross requirement for this period
 5. 37

II S.S ≠ Zero

Same Example $S.S = 80$

1	2	3	4	5	6	7	8
130			120		150	120	
230							
117	117	117	227	227	307	157	147
0	0	0	230	0	230	0	0
	230						

Shortage \rightarrow if $I < S.S$

2 tabel

1) W_1

2) J_1 W_2

L_1 $80 = S.S$, 100

80 , 100 J_2 W_3

on-hand J_3 $S.C$

on hand < S.S
Shortage.

lot size :- FOP = 230
Item C lead time = 2 week S.S = Zero

received 10, 10, 10
then child.

	1	2	3	4	5	6	7	8
Gross req.	150			120		150	120	
Schedule Receipt	230							
Projected on hand	117	117	117	217	227	77	187	187
Planned	0	0	0	230	0	0	230	
Planned order		230			230			

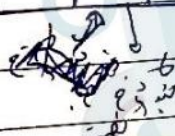
C (1)
Seat
assembly

H (1)
Seat
Frame

L (1)
Seat
cushion

J (1)
Seat-Frame
board

37



lot size FOP = 300
lead time = 1 week
S.S = Zero

depend

on quantity relation
between C, H
planned order is 0 units

	2	3	4	5	6	7	8
Item H				230			

order		230			230					Seat frame	Seat cushion
-------	--	-----	--	--	-----	--	--	--	--	------------	--------------

~~Item 1~~
 lot size FOP = 300
 lead time = 1 week
 S.S. = zero

J (M)
Seat frame
board

t	2	3	4	5	6	7	8
	230			230			
	360						
40	110	110	110	180	180	180	180
0	0	0	0	300	0	0	0
			300				

depend on quantity relation
 between G, H
 planned order is 40 units
 release

40

lot size - M.L. = Gross req for that week

Item 1
lead time 1 week
S.S. = zero

1	2	3	4	5	6	7	8
	230			230			
0	0	0	0	0	0	0	0
0	230	0	0	230	0	0	0
230			230				

C, L

0

1	2	3	4	5	6	7	8
			1200				
200	200	200	500	500	500	500	500
0	0	0	1500	0	0	0	0
		500					

27km J

lot size in FOG = 1500
 total time = 1 week
 S.S = zero

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H, J

1:4

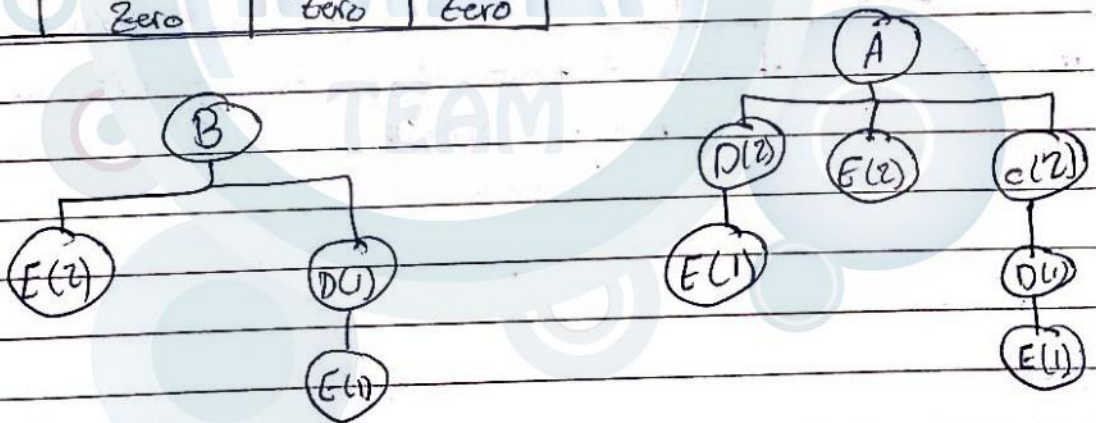
300

لا يوجد
 في المنتج

300 x 4

MP's start	1	2	3	4	5	6	7	8
A		125		95		150		130
B			80			70		

	C	D	E
lot sizing rule	L4L	POG(P:3)	FOQ=800
lead time	3week	2week	1week
Schedule-Receipt	200 (Week 2)	None	800 (w.1)
Beginning inventory	85	625	350
Safety stock	Zero	Zero	Zero



Item C

lot size 141

lead time 2 weeks

s.s zero.

	1	2	3	4	5	6	7	8	
gross requirement		250		190		700		260	initial stock 125 125 - 25 = 100
scheduled receipts		200							
projected on-hand	85	35	35	0	0	0	0	0	85
planned receipts	0	0	0	190	0	30	0	260	
planned order release			300		20				$190 - 35 = 155$

Item D

lot size: $POQ = (P \cdot s)$

lead time 2 weeks

projected on-hand	85	35	35	0	0	0	0	0
planned receipts	0	0	0	195	0	300	0	260
planned order releases			300		200			

$$190 - 35 = 155$$

Item D

lot size: $POQ = (P=5)$
 lead time: 2 weeks
 SS: zero.

1	2	3	4	5	6	7	8
155	250	190	190	200	300	260	
470	220	450	200	0	650	260	0
0	0	610	0	0	0	0	0
610		630					

for A and B, C

625

order

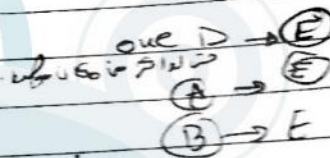
$$\textcircled{1} 300 + 80 + 190 + 260 - 220 = 610$$

$$\textcircled{2} : 300 + 70 + 0 + 260 = 630$$

Item E

lot size: $FOQ = 800$
 lead time: 1 week
 SS: zero.

1	2	3	4	5	6	7	8
610	250	160	190		140 30		260
800							
540	290	130	110	110	470	470	210
0	0	0	800	0	800	0	0
	800		800				



350

When we change SS = 30. For item C

1	2	3	4	5	6	7	8
	250		190		300		260
	200						

SS level ↓
 175 - 25 - 30 = 185

1	2	3	4	5	6	7	8
610	250	160	190		140		260
800					300		
540	290	130	110	110	470	470	210
0	0	0	800	0	800	0	0
		800		800			

140 → E
 300 → E
 350

When we change SS = 30. For item C

1	2	3	4	5	6	7	8
	250		190		300		160
	800						
85	35	35	30				85
0	0	0	185				
185							

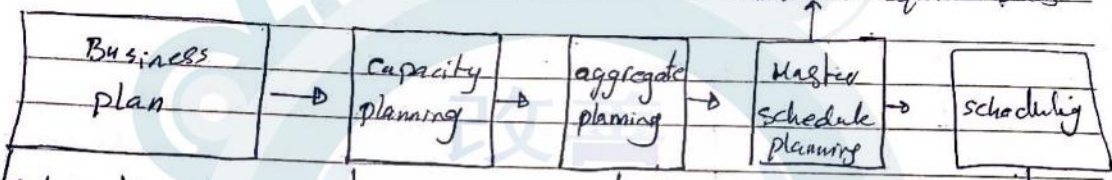
✓ level 2
 SS of item C
 $190 - 35 + 30 = 185$

Jobs

	1	2	3	4
Bike 1	100	100	200	200
Bike 2	50	50	50	50

* Scheduling :-

- intermediate planning (weeks)
- master production schedule
- materials requirement plans



- ↳ long term planning (10-15 years)
 - ↳ Corporate strategies and policies.
 - ↳ Economic political and competitive conditions.
 - ↳ Aggregate demand forecast
 - ↳ long.t.P (5-10 years)
 - ↳ Facilitates requirements
 - ↳ Facilitates location
 - ↳ machine requirements
 - ↳ intermediate planning (quarterly/monthly)
 - ↳ Facility utilization
 - ↳ subcontracting
 - ↳ short plan (days, hrs, mins)
 - ↳ specific tasks to specific people and machine.
- Tools:-
- 1) Job and Facility scheduling
 - 2) work force scheduling

- Corporate strategies and policies. (5-10 years) Planning (yearly) → specific type in specific project and measure
- Economic political and competitive conditions. → Facilities location - Facility utilization - tools:
 - ① Job and Facility scheduling
 - ② Work force scheduling
 - ③ Sequencing job at a work station.
- Aggregate demand Forecast

Aggregate plans
months

Bikes	1	2	3	4
	200	850		is not much of details

* Job and facilities scheduling:

Job	14/4	18/4	19/4	20/4	21/4	22/4	23/4	24/4	25/4
Load	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>							
Disband			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>				
Postage			<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>		

start activity.

finish activity.

scheduled activity time

actual progress.

بالقوة والجدد والقدرة
 rules → to take decision → schedule → measure
 → من أجل توفير الموارد بشكل أفضل
 List of
 the
 good
 or
 not

- ① Day off rules (two consecutively)
- ② min total slack capacity

Work force schedule

	H	T	W	Th	F	S	Su
Required # of employees	6	4	8	9	10	3	2

نوع
 العمل
 (نوع
 العمل)

M	T	W	Th	F	S	Su	Employee	Comments
6	4	8	9	10	3	2	①	S/Su off W-F work
5	3	7	8	9	3	2	②	S/Su off
4	2	6	7	8	3	2	③	S/Su off
3	1	5	6	7	3	2	④	HIT off
3	1	4	5	6	2	1	⑤	S/Su

if there's choices

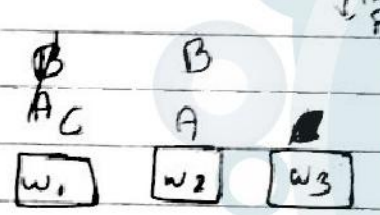
Employee	M	T	W	Th	F	S	Su	total
①	✓	✓	✓	✓	✓	off	off	
②	✓	✓	✓	✓	✓	off	off	
③	✓	✓	✓	✓	✓	off	off	
④	off	off	✓	✓	✓	✓	✓	
⑤	✓	✓	✓	✓	✓	off	off	

if there's choices
 rules:-
 1. tired pairs
 (Su, S) preference.
 if not we can
 select arbitrary

Day hai do kion
 off
 total phir
 requirement
 sab kuch kion
 wahan jai kion
 $S/Su = 5$

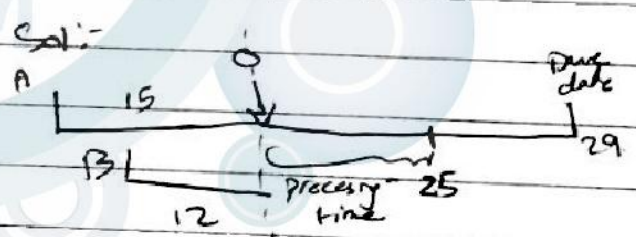
sum of all

Customer	Time since order arrived (days ago)	Processing time (days)	Due Date (day from finish)
A	15	25	29
B	12	16	27
C	5	14	68
D	10	10	48
E	0	12	80



- (Sequence) \rightarrow \rightarrow \rightarrow use
- ① FCFS
 - ② Earliest due Date EDD
 - ③ shortest duration processing time.

Job A $w_2 \rightarrow w_3 \rightarrow w_1$
 Job B $w_2 \rightarrow w_1 \rightarrow w_3$
 Job C $w_1 \rightarrow w_3 \rightarrow w_2$



First come first serve

① FCFS

Customer sequence	Start time (days)	Processing time (days)	Finish time (days)	Due Date	Days past due	Days ago since order arrived	Flow time (days)
A							

B B
A C A

W₁ W₂ W₃

(sequence) ...

① FCFs

② Earliest due Date EDD

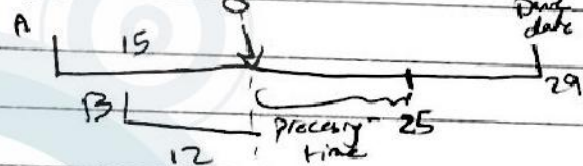
③ shortest duration processing time.

Job A W₂ → W₃ → W₁

Job B W₂ → W₁ → W₃

Job C W₁ → W₃ → W₂

Sol:-



First come first serv.

① FCFs

Customer sequence	Start time (days)	Processing time (days)	Finish time (days)	Due Date	Days past due	Days ago since order arrived	Flow time (days)
A	0	25	25	29	0	15	40
B	25	16	41	27	14	12	53
D	41	10	51	48	3	10	61
C	51	14	65	68	0	5	70
E	65	12	77	80	0	0	77

Average days past due = $\frac{0 + 14 + 3 + 0 + 0}{5} = 3.5$

Average flow time = $\frac{40 + 53 + 61 + 70 + 77}{5} = 60.2$

② S.P.T

D	0	10	10	48	0	10	20
E	10	12	22	80	0	0	22
C	22	14	36	68	0	5	19 41
B	36	16	52	27	42 25	12	64
A	52	25	77	29	48	15	92

$$\text{Avg clay} = \frac{0 + 0 + 0 + 25 + 48}{5} = 14.6$$

$$\text{Avg flow km} = \frac{20 + 22 + 41 + 64 + 92}{5} = 47.8$$